

## 2015 Entrance Matting Training

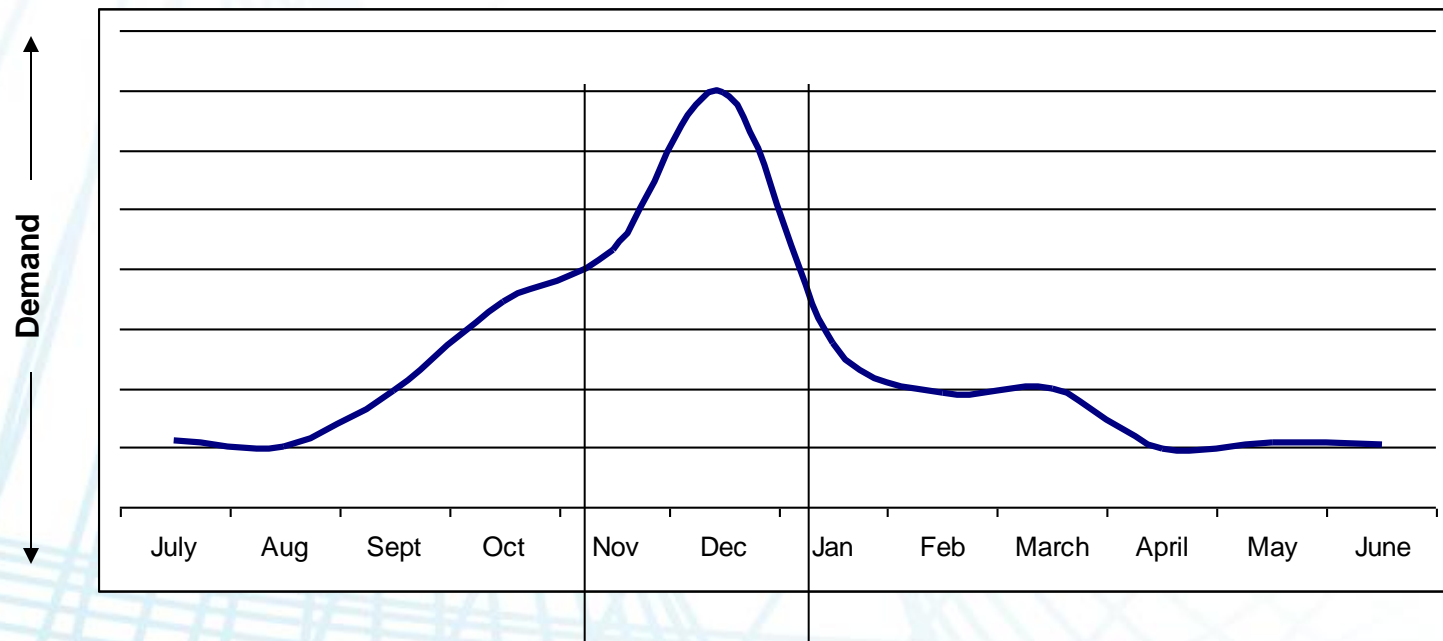


*SIMPLY* WHAT YOU NEED



## It's Mat Time...

You will need them soon!



## No entry mats? Big problems!

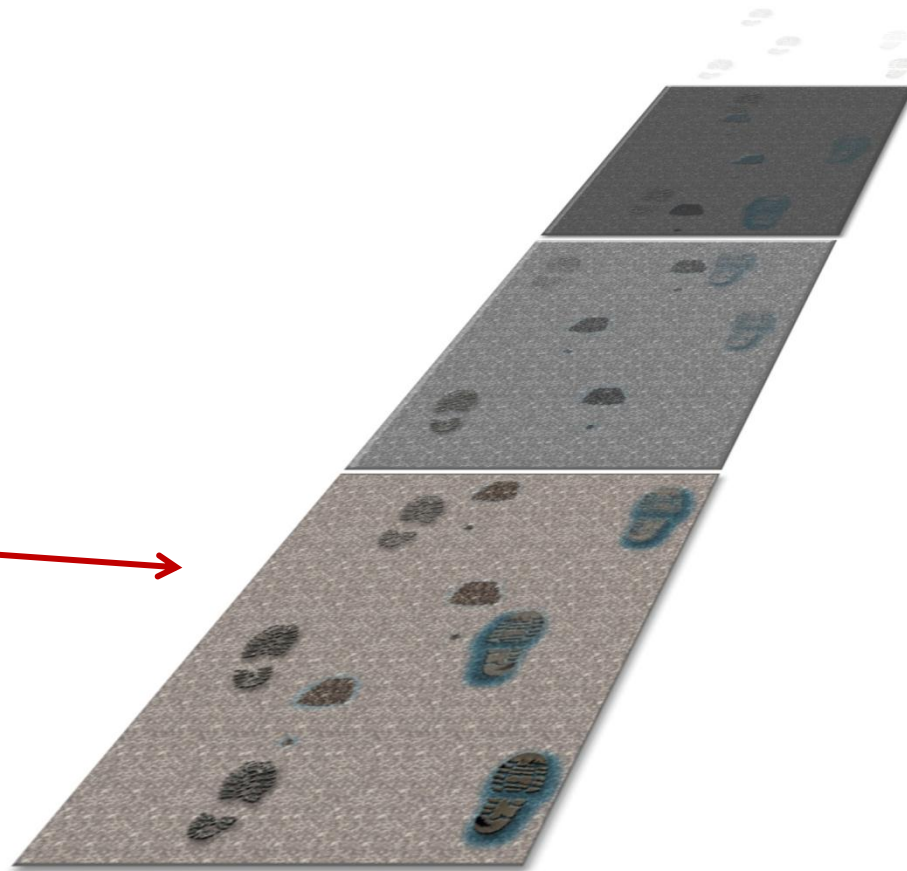
- Higher risk for falls and injuries
- Premature deterioration of your floors
- Higher maintenance costs
- Untidy locations – leaving bad impressions
- Questionable air quality – suspended particles

**It's a fact: 15 lin. ft. of carpet or more will retain up to 85% of dirt  
...year round!**

## Entrance Matting 101

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First line of defence  
Removes salt, sand, dirt  
Does not absorb moisture  
Easy to clean  
Performs 40% of the work



# Mat Tech ASTRO TURF

# TENAQUIP



## NEW COLOURS\*



*Astro-Turf® is our most aggressive mat with unique surface design for years and years of vigorous scraping action!*

- Improved! Backing is 40% more durable and tear resistant
- Appealing new two-tone colours efficiently conceal dirt, sand, salt, etc.
- Traps and holds up to three pounds of dirt per square foot, therefore reducing total cleaning costs
- Deep pile hides dirt out of sight and prevents it from entering the building



**SCRAPING ABILITY**  
10/10



**WIPING ABILITY**  
0/10



**CRUSH RESISTANCE**  
9/10

PROFILE	FINISH	AVAILABILITY	
<p>Raised surface traps and holds debris</p> <p>Molded polyethylene blades resist crushing, mildew and fading</p> <p>5/8"</p> <p>Improved skid-resistant backing withstands low temperatures</p>	<p>Sewn and glued heavy-duty bevelled nosing available</p>	<p>STANDARD SIZES</p> <p>3' X 5' 4' X 6** 6' X 8**</p> <p>*Products more than 3' wide have a seam in the middle. **Rolls do not have borders. Heavy-duty bevelled nosing recommended to prevent tripping.</p>	<p>ROLL</p> <p>3' X 50' **</p>
<p><b>WARRANTY</b></p> <p>TOTAL CONFIDENCE</p>		<p><b>CUSTOM CUTS</b></p> <p>Available up to 3' x 50' and up to 6' x 25'</p>	
		<p><b>FOR MORE INFO</b></p> <p>mattech.ca/astroturf</p>	

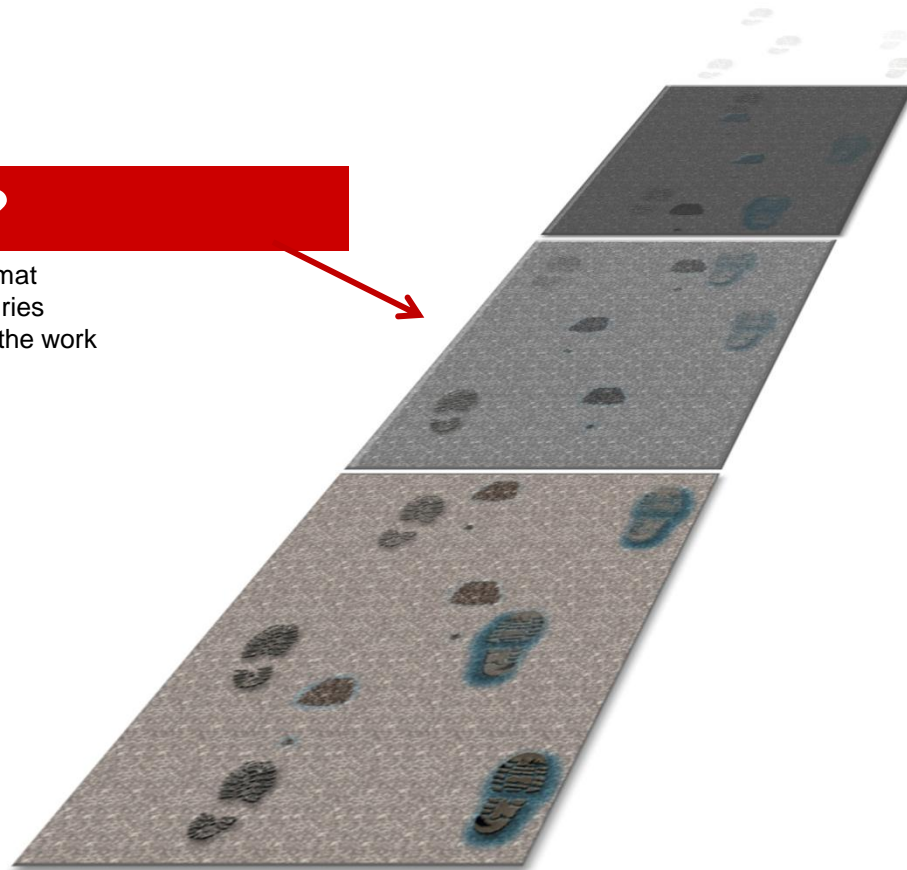
## Entrance Matting 101

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All purpose mat  
Cleans and dries  
Performs 30% of the work

### SCRAPER

First line of defence  
Scrapes the dirt – Ideal for the exterior  
Performs 40% of the work





## COLOURS



Looking for a high-performance mat that will keep its appearance for many years? Marathon™ will not let you down!

- UV, stain and abrasion resistant berber-patterned surface for high-performance applications
- Raised pattern scrapes dirt and removes moisture efficiently
- Thick premium ThermoFlex™ vinyl backing for extreme durability and floor protection



PROFILE	FINISH	AVAILABILITY	
<p>Heavy-duty 44 oz. per sq. yd. needlepunch surface</p> <p>Latex coated patterns</p> <p>3/8"</p> <p>Thick ThermoFlex™ vinyl backing</p>	<p>Thick ThermoFlex vinyl backing and borders</p>	<p>STANDARD SIZES</p> <p>2' X 3'</p> <p>3' X 4'</p> <p>3' X 5'</p> <p>3' X 6'</p> <p>3' X 10'</p> <p>4' X 6'</p> <p>4' X 8'</p> <p>4' X 10'</p> <p>6' X 10'</p>	<p>ROLLS</p> <p>3' X 60'</p> <p>4' X 60'</p> <p>6' X 60'</p>
<p><b>WARRANTY</b></p> <p>TOTAL CONFIDENCE</p>		<p>CUSTOM CUTS</p> <p>Available up to 11'9" x 60'</p>	
		<p><b>FOR MORE INFO</b></p> <p><a href="http://mattech.ca/marathon">mattech.ca/marathon</a></p>	

## Entrance Matting 101

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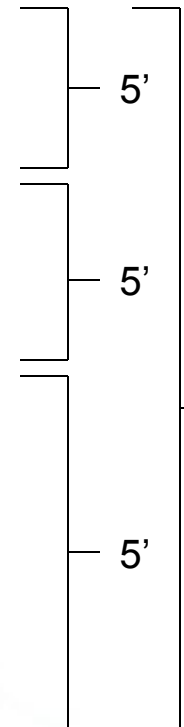
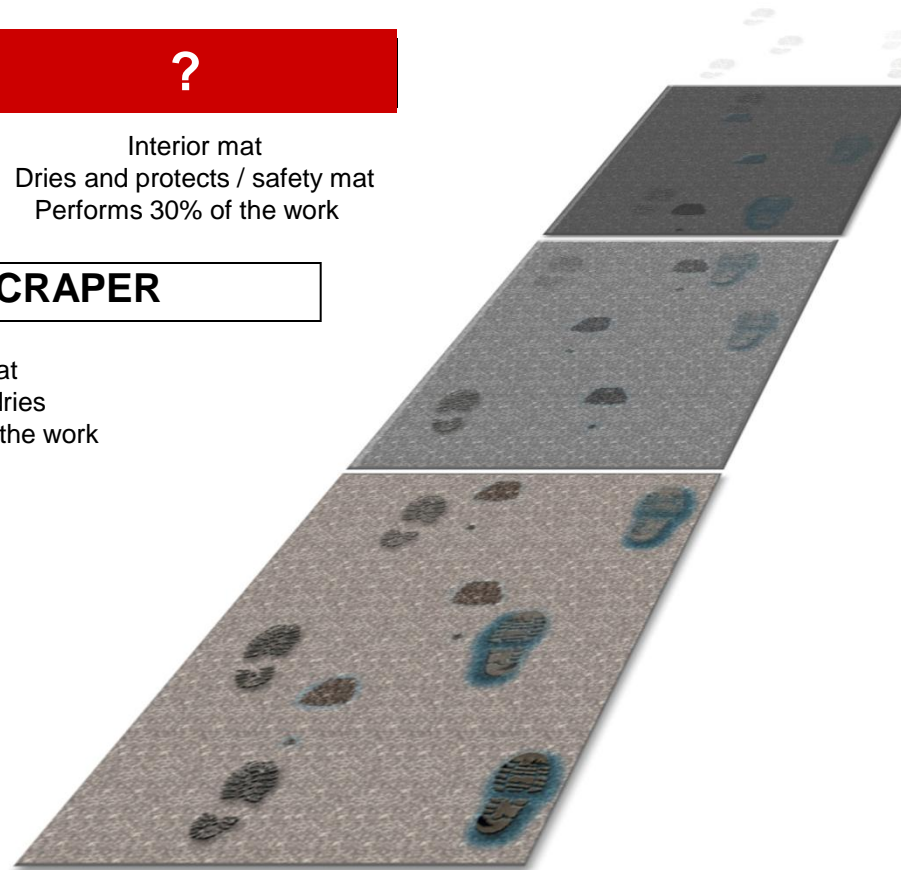
Interior mat  
Dries and protects / safety mat  
Performs 30% of the work

**WIPER / SCRAPER**

Interior mat  
Cleans and dries  
Performs 30% of the work

**SCRAPER**

First line of defence  
Scrapes the dirt – Ideal for the exterior  
Performs 40% of the work



Minimal Protection



# Mat Tech DUST STAR

# TENAQUIP



## COLOURS

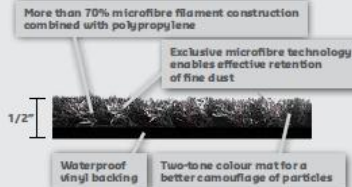


*The most efficient and innovative wiper there is, Dust-Star™ contributes to improving the air quality and cleanliness of your facility!*

- Unique microfibre/olefin blend with incredible dust and moisture retention properties
- Positively charged microfibrils will attract hair, lint, dust and keep them from polluting the air
- Holds close to three times more liquid than our traditional Proluxe



## PROFILE



**WARRANTY**  
TOTAL CONFIDENCE

## FINISH



## AVAILABILITY

### STANDARD SIZES

2' X 3'  
3' X 4'  
3' X 5'  
3' X 6'  
3' X 10'  
4' X 6'  
4' X 8'  
4' X 10'  
6' X 10'

### ROLLS

3' X 60'  
4' X 60'  
6' X 60'

### CUSTOM CUTS

Available up to 11'9" x 60'

### FOR MORE INFO

[mattech.ca/duststar](http://mattech.ca/duststar)

## The Solution: Complete 3-mat System

### WIPER

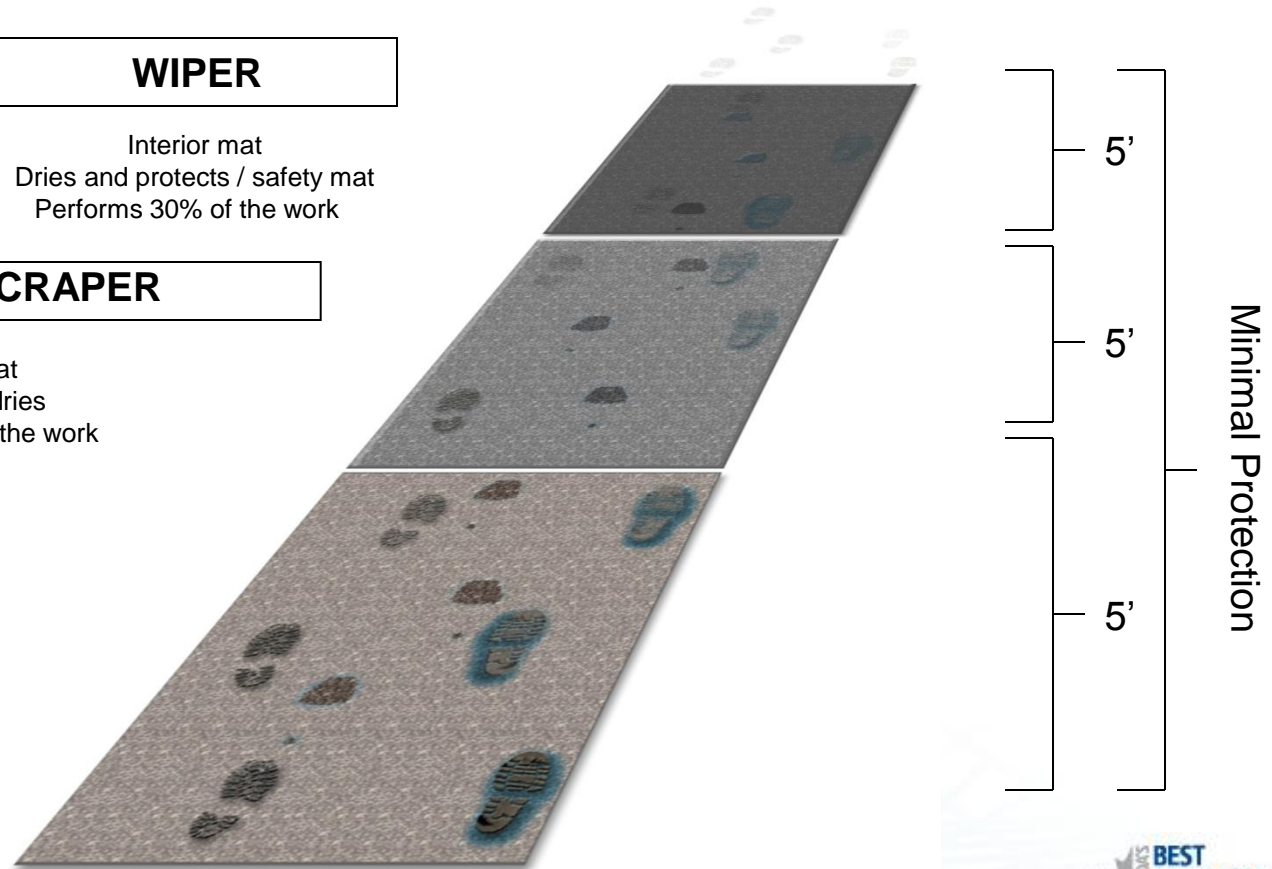
Interior mat  
Dries and protects / safety mat  
Performs 30% of the work

### WIPER / SCRAPER

Interior mat  
Cleans and dries  
Performs 30% of the work

### SCRAPER

First line of defence  
Scrapes the dirt – Ideal for the exterior  
Performs 40% of the work







## Is any mat good for you?

**Of course not!** The right mat has to withstand the right traffic:

- Type of mat (outdoor scraper, indoor wiper etc.)
- Size and finish of the mat (extra-large entryway, heavy-duty borders)
- Pile weight surface (for durability and water/dirt efficiency)
- Type of backing (for traction, durability and floor protection)
- Overall quality (compound, fibre type, thickness, warranty etc.)

Please refer to TENAQUIP catalogue for their Traffic  
Colour Selector

## TENAQUIP TRAFFIC SELECTOR

<b>Light Traffic</b> 	<b>Light-Medium Traffic</b> 	<b>Medium-Heavy Traffic</b> 	<b>Heavy Traffic</b> 
<p>Less than 125 persons per day</p> <p>Small business Boutiques Side Entrance Etc.</p>	<p>Between 125 and 500 persons per day</p> <p>Office building Small retail store Bank/Postal Service Car Dealership Motel &amp; Inn Etc.</p>	<p>Up to 1500 persons per day</p> <p>Convenience Store Restaurant Hotel Theatre Museum Convention Centre Etc.</p>	<p>Over 1500 persons per day</p> <p>University Airport Hospital Large retail store Shopping Mall School Etc.</p>

Why not a LOGO mat???

TENAQUIP

*Your Clients*

*Will Notice It!*



*Your image* entrance mat

will create a **powerful first impression**

Visit [mattech.ca/logo](http://mattech.ca/logo) to find the best matting solution.



# Endless possibilities!

# TENAQUIP

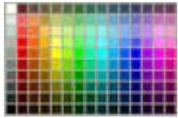
## HD JET-PRINT™

## WIPER

## #35

## MED-HEAVY TRAFFIC LOGO

### BASE / LOGO COLOURS



UP TO 150  
AVAILABLE COLOURS

- Designed to be used indoors in aisles, counters, kiosks etc.
- Retains 50% more liquid and fine dirt than our standard Jet-Print™
- High-definition printed nylon mat offers up to 10 times the definition of regular printed mat
- Vinyl backing for maximum floor protection
- No minimum qty | No set-up charge



### AVAILABILITY

#### STANDARD SIZES

2' X 3'  
3' X 4'  
3' X 5'  
3' X 10'  
4' X 6'  
4' X 8'  
5' X 8'  
6' X 10'  
6' X 12'

Above sizes are trade sizes,  
see actual sizes in our price list

#### CUSTOM CUTS

Available up to 6'x40'

### FINISH

Vinyl backing and borders



Excellent digital reproduction



### WARRANTY

TOTAL CONFIDENCE

### FOR MORE INFO

[mattech.ca/jetprinthd](http://mattech.ca/jetprinthd)

TOTAL CONFIDENCE  
WARRANTY



*The best of both worlds; your high-definition logo on a high-quality mat!*

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## Order a logo mat, it's simple and easy

1- Tell us which size you want.

2- Provide us with the logo.

3- An art proof will be returned with a quote.

4- Once approved; 2-3 weeks lead time.

**Are rental mats good for my business?**





## Are rental mats good for my business?

- ✓ Each type of environment requires an appropriate mat, therefore rental mats will not effectively prevent dirt from infiltrating into your establishment.
- ✓ Because service on rentals is done weekly or bi-weekly, you will have to clean and maintain your mats anyway.
- ✓ Renting mats is bad for the environment (gasoline, chemicals, etc.). Government knows that and is charging rental services with an environmental tax.
- ✓ Rental mats are rarely suited to your needs. They only offer small sizes and low-quality models. They fit their washing machines, not your entryways!
- ✓ Renting mats can be 8 times more expensive than purchasing high-performance mats!

## How much rental mats really cost...

### RENTAL MAT SIMULATION

Model	Size	Qty	Monthly Cost
Scraper	3'x4'	2	\$30.33
Wiper	3'x10'	2	\$52.00
<i>Fuel Surcharge Fee:</i>			\$30.00
<i>Environment Tax 6%:</i>			\$6.74
<i>Monthly Grand Total:</i>			\$119.07
<i>12-month Service Total:</i>			\$1,428.84
<i>36-month Service Total:</i>			<u>\$4,286.52</u>

### PURCHASE MAT SIMULATION

Model	Size	Qty	Cost
Astro-Turf	3'x4'	2	\$393.66
Dust-Star	3'x10'	2	\$322.20
<i>Grand total:</i>			\$715.86

**+ 3x the performance**  
**+ NO price increase over 36 months**

**36-month Savings: : \$3,570.66**

To conclude...



## TOTAL CONFIDENCE **WARRANTY**

Mat Tech will guarantee your Satisfaction



Optimal Flexibility for the Best Durability!

Thank you for your participation



*SIMPLY* WHAT YOU NEED



Two Proudly Canadian companies!